



Intelligence and Diplomacy in Modern Military Operations

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There is no war anymore

- ❖ Civil war
- ❖ Conflict
- ❖ Long war
- ❖ Small wars
- ❖ Peace missions
- ❖ Military operations
- ❖ Global war on terror
- ❖ **Industrial war is over**



War amongst the people

- ❖ Quasi war environment
- ❖ No more traditional battlefield
- ❖ **People as battlefield: war among civilians, with civilians, by civilians**

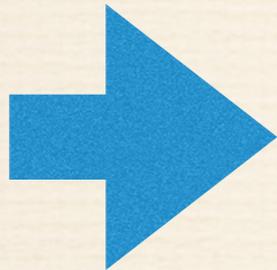




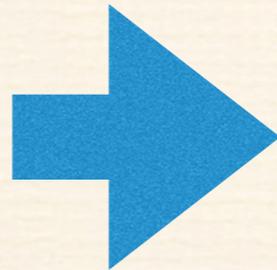
Industrial wars:
peace - crisis - war - peaceful outcome

INDUSTRIAL WAR

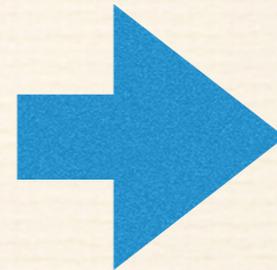
Peace



Crisis



War

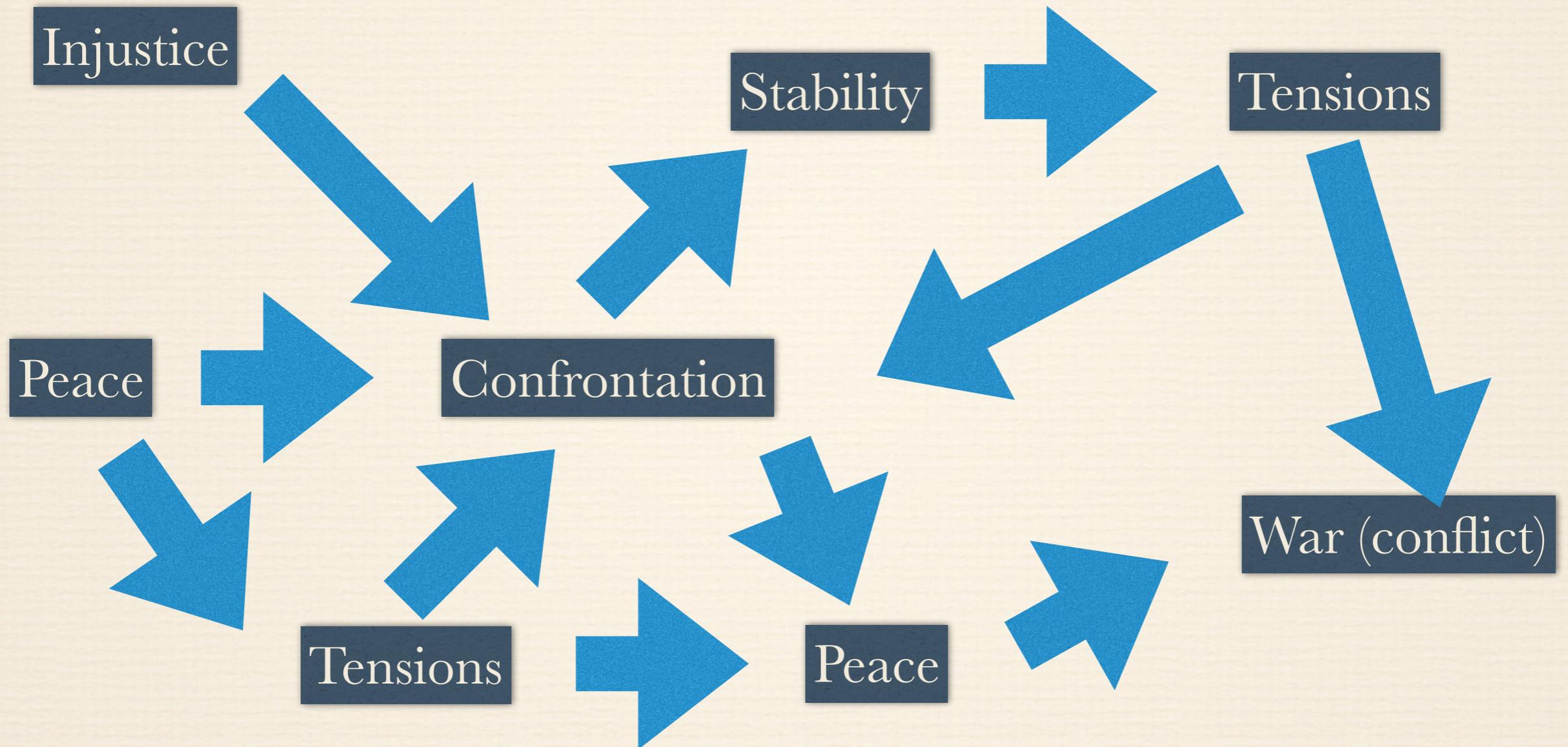


Peace
on new terms



War amongst the people:
confrontation - conflict

New paradigm



War amongst the people

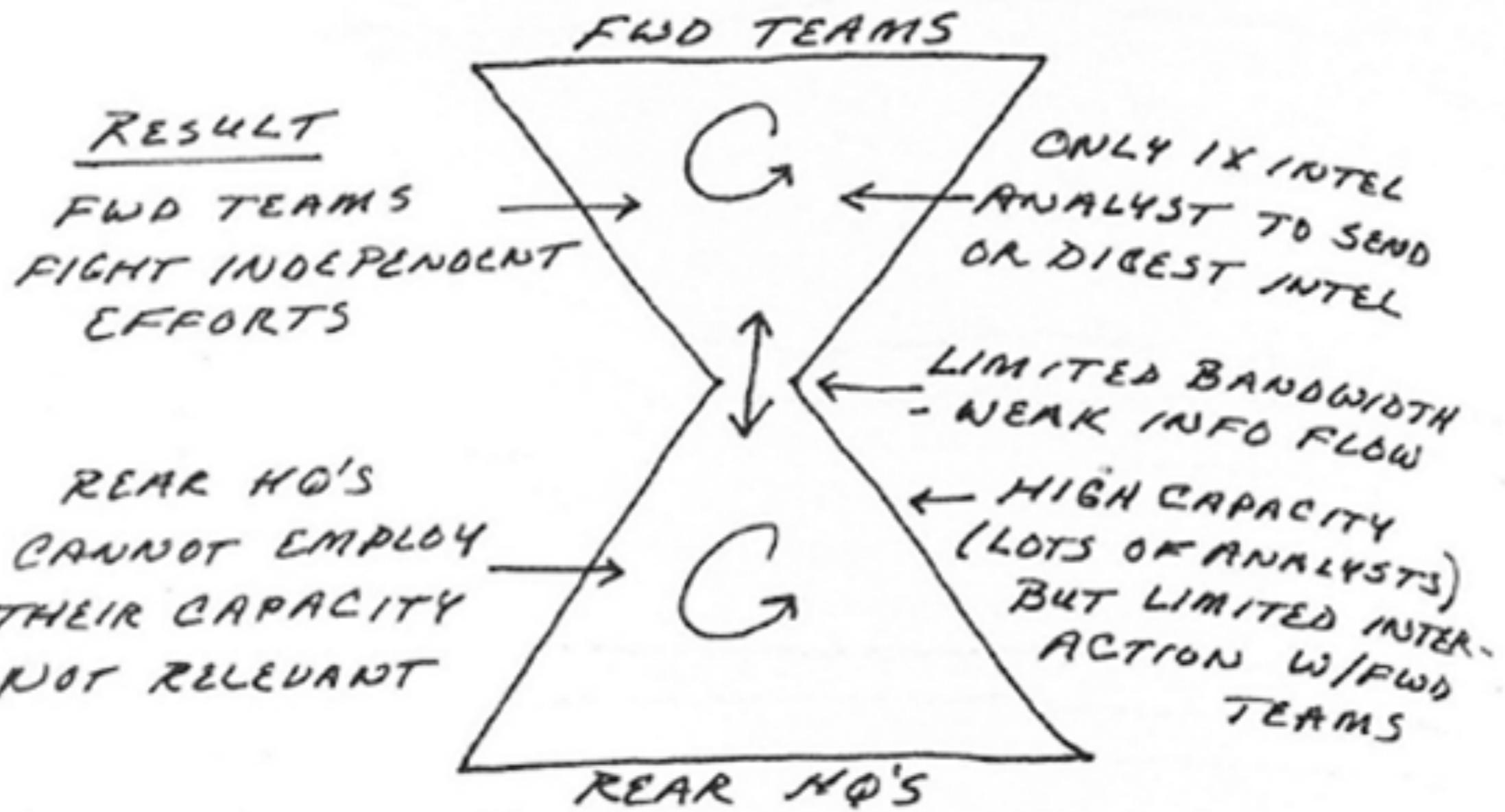
- ❖ Loosely defined goals
- ❖ Fighting amongst the societies and communities
- ❖ No time limit
- ❖ Old weapons for new enemies
- ❖ No maximum effort
- ❖ New enemies



Military Intelligence
or
Intelligent Military

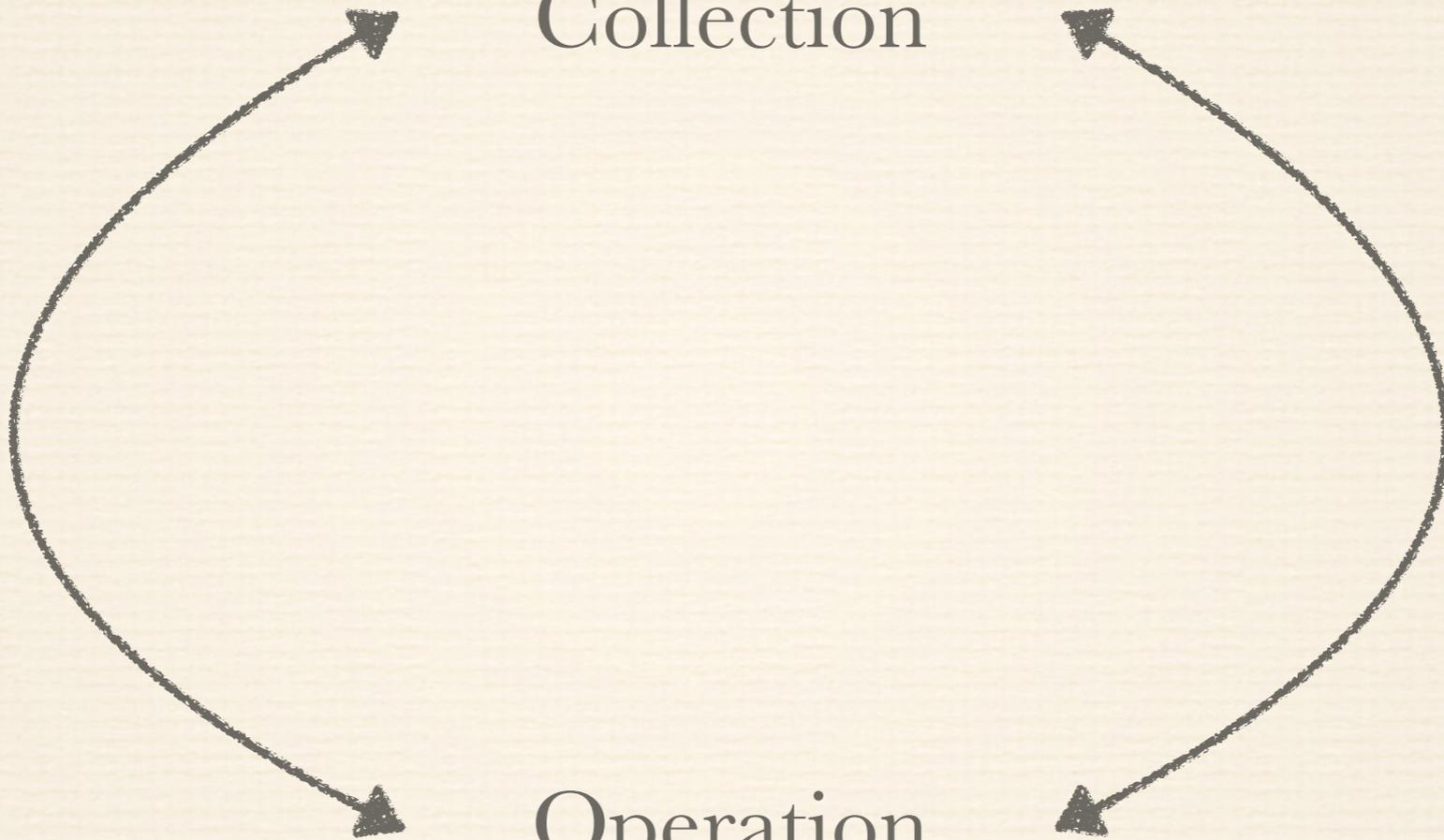
*Nothing can match the value of having
witting or unwitting person inside the secretive
organization.*

*This provides an otherwise unattainable
window into personalities, emotions and
innermost secrets of those who are being
targeted for operations.*



Collection

Operation



Diplomacy in Modern Conflict

Contacts with rebels

- ❖ Unstable local government fighting rebels while diplomats represent the coalition interested in ending the conflict
- ❖ Prisoners exchange
- ❖ Ceasefire
- ❖ Negotiations parallel to fighting



Risk of failure

- ❖ Moral and legal risk
- ❖ Possibility of physical attack
- ❖ Hard to keep secret
- ❖ Hard to verify your opponent
- ❖ Risk that it will lead to violence
- ❖ It can bolster the rebels
- ❖ Negotiations as a way of war and regroup



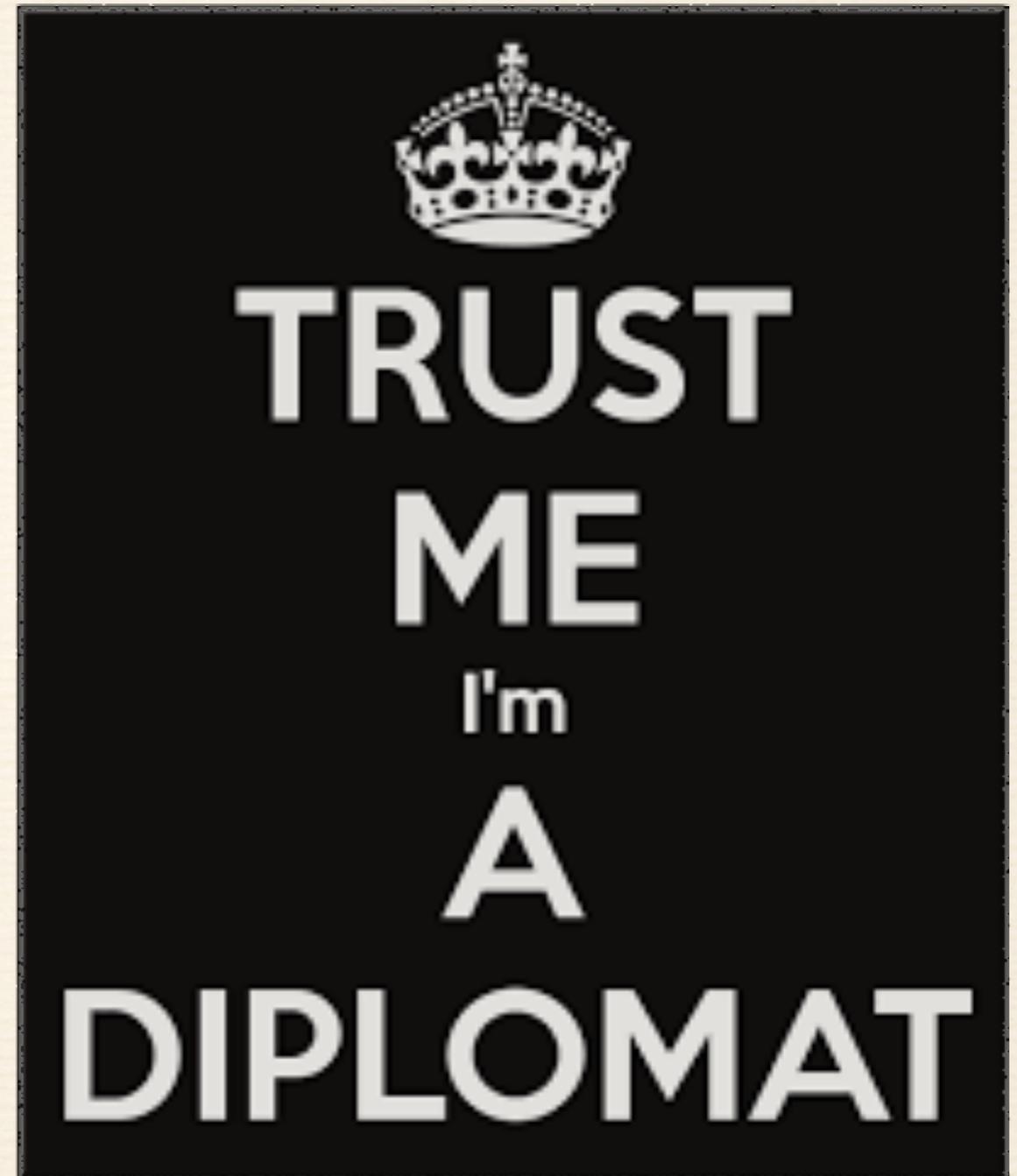
Risk of failure

- ❖ Rebel factions do not recognize the deal
- ❖ The government will not recognize the deal
- ❖ Rebels masters will not recognize the deal
- ❖ Diplomat's country will not recognize the deal

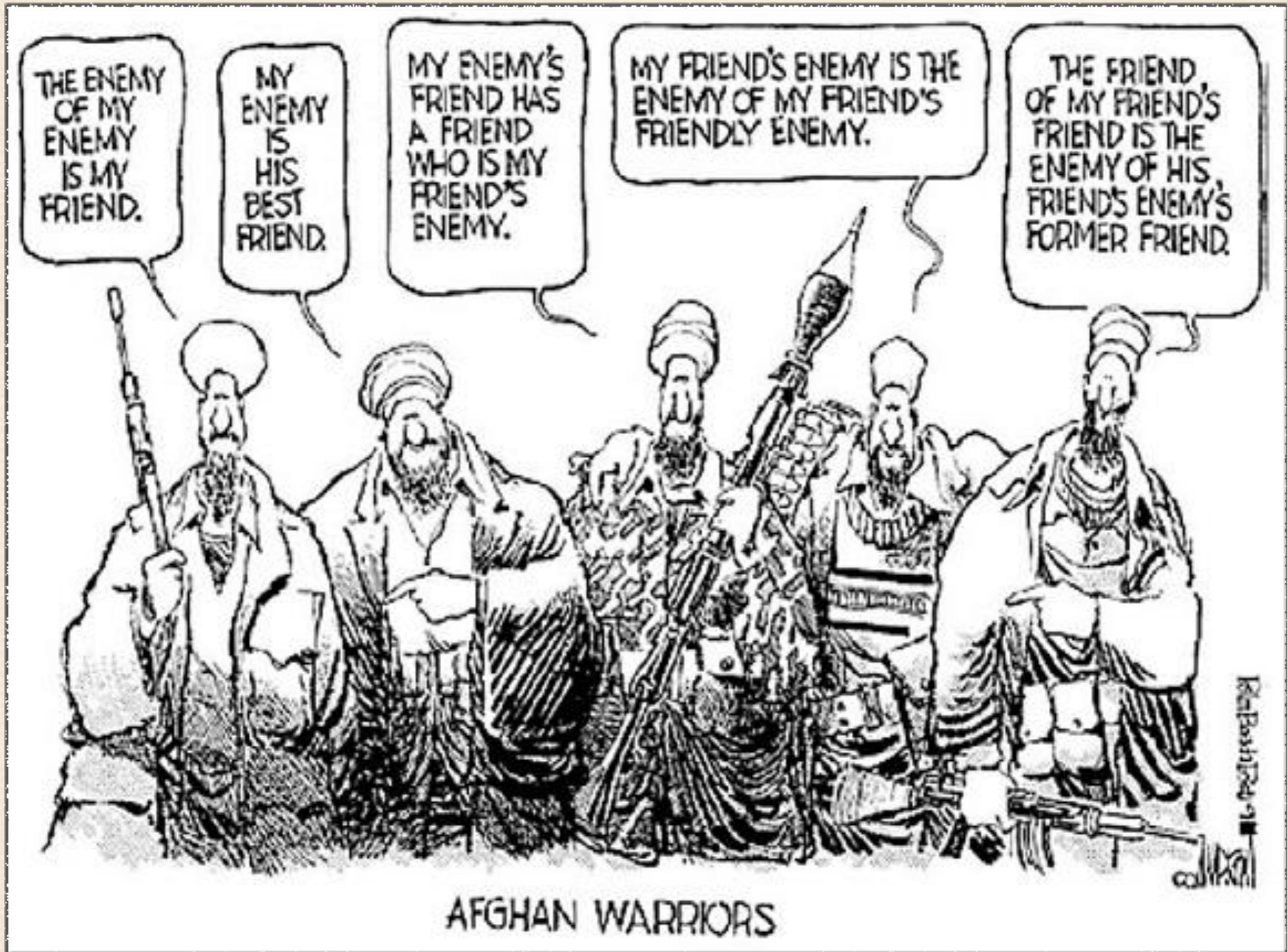


Advantages

- ❖ It's always good to try
- ❖ Nothing bad happens if it fails
- ❖ Hope can be achieved for cheap price
- ❖ Diplomats like to talk
- ❖ For any diplomat a lack of discussion is a nonsense
- ❖ You can learn the other side, and diplomats like to face the opponent



Learn and build a network



Diplomacy through advocates

- ❖ Find semi-independent intermediary, use him as envoy
- ❖ Check his credibility to both sides



Buy time

- ❖ Delay time is easy for all
- ❖ „You have clocks, we have a time”
- ❖ Use to regroup



Build bridges and embassies

- ❖ Build golden bridges
- ❖ Do not give up your values



Words and pleasantries

- ❖ Don't argue, have „frank discussion”
- ❖ Respect their cause
- ❖ Find common problem
- ❖ Do not give up your values



Respect their sensitivity

- ❖ Swallow up your pride and disgust
- ❖ Respect universal values as a way to respect your opponent



Never allow your opponent to lose face

- ❖ Never call a lie, treason, cheat, steal
- ❖ Avoid them to feel bad



Lie, betray, cheat and steal -
but don't you get caught

This is war, so fight one